



Positive People[®]
HR Management Consultants

Leadership Development



Leadership Development

Elevate your leaders' skills, maximise their potential and unlock the motivation of your team.

When you have high performing leaders, you have high performing teams resulting in a successful business. Positive People's established Leadership Development Programs can be specially tailored to the needs of your organisation for maximum impact and tangible results.

With a mixture of best practice theory, practical examples, discussion and experiential learning our proven development workshops will result in meaningful behaviour change and improved leadership skills.

1. Select the skills your leaders need to get results.

Every business is different, and every team is different. If you want your leaders to be successful, it is critical to know what skills they need and to focus on the right areas for results.

We can help you with:

- P** Self-Leadership
- P** Coaching for Results
- P** Effective Communication
- P** Holding your Team Accountable
- P** Influencing Skills
- P** Creating High Performing Teams
- P** Motivating your Team
- P** Managing Conflict
- P** Successful Delegation
- P** Leading Productive Meetings
- P** HR Legislation
- P** Recruiting and Selecting Talent
- P** Time Management
- P** Practical Problem Solving and Decision Making
- P** Making your Performance Reviews Work
- P** Developing your Leadership Style





2. Work out the best delivery method.

All Positive People leadership development workshops can be delivered virtually or face-to-face. They can be 1 1/2, 3 or 4 1/2-hours long. They are designed to work around the needs of your business and to create the best learning environment for your leaders.

Your consultant will help you work through what will be best for you, considering the type of roles your leaders hold, your business constraints and any travel required. This allows you to build a program which is customised for your team.

3. Consider Support options

Our aim is to work with you to ensure that you see a meaningful improvement in the skills of your leaders, that this is translated into everyday behaviour change and growth and delivers real business results.

We can provide you with a range of options to support your leaders development, including:

1. Follow up meetings – at the completion of each session participants will be given a follow up task to ensure the skills are translated to the workplace. Having a focused session to review this increases the accountability of the participants and helps to ensure learning is embedded.
2. Manager briefings – having a Manager's support can make a big difference to the success of your program. Your consultant can conduct a manager briefing so you have an overview of the key skills your team will learn and some practical methods to support them.
3. 360-degree feedback survey – A 360 survey is a powerful and effective way of targeting the right development areas to achieve results and support your leaders' development. Combined with the leadership development workshops it will help your leaders understand their individual focus areas.
4. MBTI Workshops – Support both individual and team development with an MBTI assessment and workshop. It will help your employees to understand both themselves and their team mates better, improve collaboration and overcome conflict.



Investment

Your Positive People consultant will provide you with a personalised quote once you have customised your leadership development plan.

Indicative pricing for the group training is:

P 1 1/2 - hour workshop - \$890 per session

P 3 - hour workshops - \$1,645 per session

P 4 1/2 - hour workshop - \$2,295 per session

(Discounts apply when you book more than three workshops.)

Contact us now on 09 445 1077 or info@positivepeople.co.nz to discuss your leadership development needs and we will put the right program together for your team.